



LEAD NEW MEXICO

TASK CARD ONE

Our Iceberg is Melting

by John Kotter

Coaching Discussion:

Read the short story from Pages 1-121

- *Discussion Question #1:* Which of the penguin's characters most resonated with you and why?
- *Discussion Question #2:* After reading the book, what did you learn about yourself?
- *Discussion Question #3:* What key learning will you share with others?

Leverage Leadership

by Paul Bambrick-Santoyo

Read Chapter 7 (Pages 289-312):
Managing School Leadership Teams

- What are your next steps in developing your leadership team?
- How will your leadership team support your 90-day DASH Plan?

Get Better Faster

by Paul Bambrick-Santoyo

Read in the *Principles of Coaching* section: *Principle 3: Make Feedback More Frequent* (Pages 59 - 76)

Reflect on *Keys to Picking the Right Moment for Real-Time Feedback*

- What do you do (plan on doing) already?
- How does the content of *Principle 3* guide you, affirm what you do, or change what you will be doing?

Give and Take

by Adam Grant

Read pages 94-125: *Finding the Diamond in the Rough*

- Are you recognizing the possible power and influence in having a genuine interest and belief in the potential of your staff?
- Are you engaging in actions that support others and communicating that belief by increasing others' motivation and effort and helping them achieve their potential?